

# SPOTLIGHT



a weekly feature of the Kennebunk-Kennebunkport-Arundel Chamber of Commerce

## Grand Welcome Southern Coastal Maine Vacation Rental Management

### Owners?

Luke and Francesca

### How long in business?

4 months!

### Primary business/service offered?

Vacation Rental Property Management.

### What makes your business special?

Grand Welcome is an innovative franchise in vacation rentals. As a local, family-owned business, we put our community and customers first. Plus, being part of a national brand means we benefit from its broad outreach and marketing strength.

### Best thing you sell/serve/do?

We boast several fantastic offerings, including an automatic home protection program, marketing across more than 30 unique platforms, and the industry's top revenue generation. Our greatest strength lies in tailoring our approach to match our customers' objectives.



### Something people don't realize about your business?

Many homeowner policies don't cover stays from platforms like Airbnb and VRBO. This leaves homeowners vulnerable, facing potential insurance cancellations due to guest-related damages, leaving them in a tough spot. However, partnering with Grand Welcome brings a comprehensive solution. Not only do we manage every aspect of the home, but homeowners are automatically safeguarded through our dedicated vacation rental protection program.

### Contact Information

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